An Exploration of the R & D Value beyond the Generally Accepted Accouting Principles

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Abstract

This paper utilized the real R & D option theory especial the Bellalah [1] information cost model as the discussion base for the exploration of R & D value. We extended Bellalah's model as to add the factors of Poisson event and exponential decay to approximate the reality; we calculated the derivative value of R & D investment and relaxed the Generally Accepted Accounting Principles (GAAP) as to deem the accumulated R & D investment the capital owned by a firm and to evaluate it as well. The empirical results enlightened us: our modified model meet with reality better than the original model; the derivative R & D value have explanatory power to the equity behavior especial the risk magnitude proxied by β and lastly, to entirely expense the R & D investment could be problematic since R & D investment own the property of capital.

Keywords: Real R & D Option, Poisson Event, Exponential Decay, GAAP

1. Introduction

Merton asserted the importance of information cost and documented that an investor shall demand higher stock return if higher information cost is expensed [2]. Following the context of Merton, Bellalah [1,3] incorporated the information cost factor in valuing both options and R & D. However, in Bellalah's setting only the factors influencing R & D's market value were considered. The truth is that R & D value will depreciate while time elapses; its value could also be vanished overnight because of any unexpected evolution. These facts imply some other exogenous factors which influence the R & D's payoff deserve to be comprehended. This study attempts to modify Bellalah's ROM as to incorporate factors like exponential decay (θ) and Poisson event (ξ) into consideration.

There are three types of information cost defined including the average cost prevailed in market (λ_M), the cost affiliated with R & D options (λ_F) and the cost affiliated with R&D yield's price (λ_P). The disposal in Bellalah [1,3] may have caused two issues: first, the individual effect of information costs was unknown and, secondly, the reason of why the λ_M , λ_F and λ_P were set to be 4% for example was unknown. For the level of information cost, Bellalah stressed the hardness in defining it and proposed an alternative as to find proxies from derivates markets; though this idea was not taken eventually. We are going to observe the individual effect of information costs; we are also going to actualize Bellalah's proposal to see what the real level of information cost could be.

2. Re-Modeling

The factors of exponential decay θ and Poisson event ξ are going to be considered. μ means the required rate of return which is the sum of expected capital gain α and dividend δ . While exponential decay and Poisson event are jointly considered, the project value can be:

$$V(P) = \int_0^\infty \theta e^{-\theta T} P(1 - e^{-(\delta + \xi \varphi)T}) / (\delta + \xi \varphi) dT$$

= $\theta P / (\delta + \xi \varphi) \left[\int_0^\infty e^{-\theta T} dT - \int_0^\infty e^{-(\delta + \theta + \xi \varphi)T} dT \right]$ (1)
= $P / (\delta + \theta + \xi \varphi)$

Through (1), a spiky event like θ and ξ can be smoothened as an additional discount factor in the denominator.

According to ROM, an R & D project value V can be seen as a combination of investment I and option value F



therefore V(P) = I + F(P). We may utilize a portfolio $\Phi = F(P) - nP$ as to long one unit of option and to short *n* units output with price *P* and let its payoff be:

$$r[F - nP]dt = dF - ndP - n\delta Pdt$$
⁽²⁾

From (2) we can derive a corresponding Bellman equation:

$$(1/2)\sigma^2 P^2 F_{PP} + (r - \delta)PF_P - rF = 0$$
(3)

In (3), we set n = F'(P) to eliminate the disturbance term dz. (3) is a Partial Differential Equation (PDE) and we can solve F by either analytical, if it has a close form solution, or numerical way. When the exponential decay, Poisson event and information cost are jointly considered, the Bellman equation becomes:

$$(1/2)F_{pp}\sigma^2 P^2 + (r - \delta + \lambda_p)F_p P - (r + \xi + \lambda_p)F + \xi F((1 - \varphi)P) = 0$$
(4)

F solved from (4) is the value of a simple option and we denote it F_1 in latter expressions.

We further consider a complex situation as to let the option compound with succeeding replacement options. P^* means a threshold which is optimal to exercise the R & D project. When $P < P^*$, the value of the compound option over next interval is:

$$F = Pdt + (1 - \theta dt)e^{-(r+\lambda_F)dt}E[F(P+dP)] + \theta dte^{-(r+\lambda_F)dt}E[F'(P+dP)]$$
(5)

This means an installed investment could either survive with probability $(1 - \theta dt)$ or die with probability θdt in next short interval. when $P < P^*$, (5) can be expanded as:

$$\begin{split} F &= Pdt + (1 - \theta dt)(1 - (r + \lambda_F)dt) \\ & \left[F + F_P(\alpha + \lambda_P)Pdt + (1/2)F_{PP}\sigma^2 P^2 dt - \xi F dt + \xi F((1 - \varphi)P)dt \right] + \theta dt(1 - (r + \lambda_{F'})dt) \\ & \left[F' + F'_P(\alpha + \lambda_P)dt + (1/2)F'_{PP}\sigma^2 P^2 dt - \xi F' dt + \xi F'((1 - \varphi)P)dt \right] \end{split}$$

when $P > P^*$, (5) can be expanded as:

$$\begin{split} F &= Pdt + (1 - \theta dt)e^{-(r+\lambda_F)dt}E\big[F(P + dP)\big] + \\ \theta dt e^{-(r+\lambda_F)dt}E\big[F(P + dP) - I\big] \\ &= Pdt + (1 - \theta dt)(1 - (r + \lambda_F)dt) \\ \Big[F + F_P(\alpha + \lambda_P)Pdt + (1/2)F_{PP}\sigma^2P^2dt - \\ \xi Fdt + \xi F((1 - \varphi)P)dt\Big] + \theta dt(1 - (r + \lambda_F)dt) \\ \Big[F + F_P(\alpha + \lambda_P)dt + (1/2)F_{PP}\sigma^2P^2dt - \\ \xi Fdt + \xi F((1 - \varphi)P)dt - I\Big] \end{split}$$

The respective Bellman equation becomes:

$$(1/2)F_{pp}\sigma^2 P^2 + (r-\delta+\lambda_p)F_p P - (6)$$

$$(\theta+r+\lambda_r+\xi)F + \theta F' + P = 0$$

$$\frac{(1/2)F_{PP}\sigma^2 P^2 + (r-\delta+\lambda_P)F_P P - (r+\lambda_F+\xi)F - \theta I + P = 0$$
(7)

Be noted that (6) and (7) will meet tangentially on P^* . *F* solved from (6) and (7) is the value of a compound option and we denote it F_2 in latter expressions.

3. Simulations

To illustrate the F_1 and F_2 , we shall exploit an industrial case as the background to keep the simulations 'virtual'. The 'Local Area Network' (LAN) industry in Taiwan was selected due to its high R & D orientation. The LAN industry in Taiwan is eye-catching referring to its annual global share 76.5%, 53%, 90.9% and 84% on NIC, Hub / Switch, SOHO router and WLAN (wireless LAN). We focused on the listed LAN companies and collect their financial and stock parameters from both Taiwan Economic Journal (TEJ) and the website of Taiwan Stock Exchange Corporation (TSEC). Sample period is from January 1st, 1999 to March 31st, 2006.

We set the parameters σ , r, δ to equal the practical level and let ξ , λ_F and λ_P innovate in following simulations.

Figures 1 and **2** demonstrate the F_1 and F_2 value plane under influence of λ_F and ξ . **Figures 3** and **4** demonstrate an additional influence caused by λ_P . In **Figure 1**, the back (right) plane exhibits F_1 which moves with information cost λ_F while keeping ξ fixed; the front (left) plane exhibits F_1 which moves with information cost λ_F and Poisson event ξ simultaneously. As shown, the plane will mainly incline toward ξ axis if



Figure 1. Value plane of F₁.



Figure 2. Value plane of F₂.



Figure 3. Value plane of $F_1(\lambda_p)$ moves from 0 to 4%).

 ξ is considered. This expounds that ξ is a more influential factor; the scenario of **Figure 2** is similar also. In **Figures 3** and **4**, we let the λ_p innovate with λ_F , which makes the plane toward information cost axis becoming a positive slope. The result implies that the appreciation of λ_p will raise the option value and partly cancel the influence of λ_F . The value depreciation caused by ξ can somehow be alleviated by the raise of λ_p but not much; ξ is still the major strength to domain the plane. Situations are similar if let the θ join

¹We set $\alpha_{5,k} = h_0 + h_1 k + h_2 k^2 + h_3 k^3$, $\sum_{k=0} \alpha_{5,k}(I)_{i,t-k} = \sum_{k=0} (h_0 + h_1 k + h_2 k^2 + h_3 k^3)$ $\cdot (I)_{i,t-k} = h_0 W_{0t} + h_1 W_{1t} + h_2 W_{2t} + h_3 W_{3t}$, $W_{0t} = \sum_{k=0} (I)_{i,t-k}$, $W_{1t} = \sum_{k=0} k(I)_{i,t-k}$, $W_{2t} = \sum_{k=0} k^2 (I)_{i,t-k}$, and $W_{3t} = \sum_{k=0} k^3 (I)_{i,t-k}$. The degree is set to be three since the significance level of h remarkably descends from degree of four.



Figure 4. Value plane of F_2 (λ_p moves from 0 to 4%).

except the influence of θ is minor than ξ . The simulations elucidate two things: first, the incorporation of exogenous factors which influence to R & D's payoff should be important since the new factors outweighs the information cost and, secondly, spending λ_p will improve the stochastic control on price thus a positive relationship with option value was observed.

4. An Exploration to the Level of Information Cost

Bellalah stressed that the magnitude of information cost is hard to define and proposed an alternative as to collect proxies from derivates markets [3]. We are going to actualize Bellalah's idea to find these proxies. The plausibility of proxies will be tested by the regression analysis:

$$\beta_{it} = \alpha_0 + \alpha_1 Finan_{it} + \alpha_2 DE_{it} + \alpha_3 LQ_{it} + \alpha_4 ROE_{it} + \sum_{k=1}^{\infty} \alpha_{5k} (V_j / S)_{i,t-k} + u_{it}$$
(8)

i denotes the sample companies, j = 1, 2, $V_j = I + F_j$, *t* denotes time. β means the beta coefficient belonging to CAPMi which represents the risk level. Since the higher R&D investment will incur a higher company's risk [4,5], we take β as a dependent variable to be regressed and a positive coefficient of V_j / S is expected. The financial leverage (Finan), debt-equity ratio (DE), liquidity (LQ) and profitability (ROE) are comprehended as control variables. We let *V* be divided by contemporaneous sales to eliminate the idiosyncratic scale effect. (8) implies that β is a function of multi-period R&D value. Be noted the multicollinearity could happen on V_j / S therefore a polynomial distributed lags (PDL) technique is exploited.¹

Before collecting the proxies of information costs, we need to clarify two issues including what the adequate proxy should be and how the proxy can be collected. For the first issue, we followed Amihud and Mendelson [6] who asserted that the bid-ask spread an adequate proxy of information cost; for the second issue, we followed the Chicago Board Options Exchange (CBOE) disciplines in estimating the volatility index (VIX).² λ_{M} , λ_F and λ_P can be estimated by Taiwan weighted stock index (TAIEX), stock options and common stocks. Anyway, we utilized the data from Taiwan stock index options (TXO) for λ_M and Taiwan electronics options (TEO) for λ_{F} since there's no TAIEX transactions and no individual stock options offered by sample companies. The proxies collected from markets are deemed the real level of information cost.

Table 1 shows the situation while $\lambda_M = \lambda_F = \lambda_P = 0$. On **Table 2** we start to consider the non-zero situation and let the cost be either Bellalah's [3] or real level. The AdjR² slightly changed between **Tables 1** and **2** while letting the cost be the Bellalah's level. The change becomes remarkable if let the cost be the "real". Be noticed that the averaged λ_M , λ_F and λ_P are 2.14%, 23.24% and 0.23%; which is much different with Bellalah's setting.

5. Conclusions

The Bellalah's [1,3] model can though depict the change of R & D's market value due to the spillover effect of information collecting, it cannot figure the change of R & D's payoff due to the competitor's activity. This makes Bellalah's model deviating to the reality. We made extension to Bellalah's models as to incorporate exogenous factors including exponential decay θ and Poisson event ξ for compensation on aforesaid deficiency.

The influence of information cost onto R & D value is roughly half to exponential decay θ and one third to Poisson event ξ , which tells the new added factors outweighs the information cost as well as support our modeling extension. Bellalah [1,3] did not observe the information cost individually but a lump-sum effect instead; we made an individual survey and found that the information cost affiliated with price λ_p moves conversely from the others. This finding implies that the cost in pursuing a more adequate price will boost the R & D value, *vice versa*.

Bellalah [3] commented that the information cost is hard to define and, therefore, suggested to find proxies from the derivates markets. However, such an idea was not taken eventually but only artificial numbers instead in Bellalah's simulations. We actualized Bellalah's idea and propose a working frame as to exploit the ways of

Dep	endent Var.: CAPM	i's β					
	С	Finan	DE	LQ	ROE	$V_{j}/S(\sum_{k=1}^{52} \alpha_{5k})$	AdjR ²
V ₁ /S	-1.317 (-12.340)***	1.941 (21.332)***	-0.356 (-8.890)***	0.000 (2.620)***	1.323 (4.772)***	(13.179)***	0.612
V_2/S	-0.123 (-10.196)***	1.962 (19.368)***	-0.438 (-10.504)***	0.000 (2.038)***	1.277 (4.329)***	(9.253)***	0.551

Table 1. The explanatory power of different R & D value approaches.

 $p < 0.1^*, p < 0.05^{**}, p < 0.01^{***}$

Table 2. The explanatory power influenced by information cost.

	$\lambda_{_M}=\lambda_{_F}=1$	$\lambda_P = 5\%$	real $\lambda_{_M}$, $\lambda_{_F}$ and $\lambda_{_P}$		
	$\sum_{k=1}^{52} \alpha_{5k}$	AdjR ²	$\sum_{k=1}^{52} \alpha_{5k}$	AdjR ²	
V ₁ /S	(13.547)***	0.618	(7.798)***	0.859	
V_2/S	(8.782)***	0.545	(7.571)***	0.859	

 $p < 0.1^*, p < 0.05^{**}, p < 0.01^{***}$

²CBOE demands the contract series of "near-the-money", "nearby" and "second-nearby" being applied for VIX estimation. For the contracts with days less than six to the expiration, CBOE demands the contract series of second-nearby and third-nearby being applied to avoid the possible fluctuation on price [7].

volatility indices estimation. The average level of the proxies of λ_M , λ_F and λ_P are 2.14%, 23.24% and 0.23%. The new level is much different than the conventional knowledge and seems more plausible since it brings better predictability on β , this helps investors being more prudent because he knows better the risk level what have borne by portfolio.

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