

Simulation Using Sensitivity Analysis of a Product Production Rate Optimization Model of a Plastic Industry

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ABSTRACT

This study analyzes the sensitivity analysis using shadow price of plastic products. This is based on a research carried out to study optimization problem of BOPLAS, a plastic industry in Maiduguri, North eastern Nigeria. Simplex method of Linear programming is employed to formulate the equations which were solved by using costenbol software. Sensitivity analysis using shadow price reveals that the price of wash hand bowls is critical to the net benefit (profit) of the company.

Keywords: Sensitivity Analysis; Simplex Method; Linear Programming; Optimization

1. Introduction

Shadow prices: the simplex-method provides more useful information than just the optimal solution to a linear programming problem. From the optimal tableau, the value of each resource in terms of its contribution to profits and overheads is determined. For the sensitivity analysis, the net benefit (or cost) of adjusting the amount of resource can also be determined. The relative value of a resource with respect to the objective function in a linear programming problem is called its shadow price. It is the amount of change in the objective function per unit change in its right-hand side value.

2. Methodology

2.1. Injection Molding Process

Injection molding is one of the most important plastics molding processes. It is carried out usually on horizontal hydraulic press.

Granular thermoplastic materials are gravity fed from a hopper into a pressure chamber ahead of a plunger.

The moving plunger causes the granular plastic to be compressed and then forced through a heating cylinder to palletize it. A torpedo shaped object in the centre of the heating cylinder, assists uniform heating.

The palletized plastic is then injected through an injection nozzle at great pressure into the die cavity to form

the required component. The die is water-cooled; making the injected plastic to freeze almost immediately the die cavity is filled.

The plunger returns, and the mould open to eject the formed material. The mold closes and the cycle is repeated.

In modern machines, as used in the company, the feed plunger is replaced with a motor driven screw plasticizer. It serves the function of both part-heating the plastic granules by internal sheer and feeding it to the mould. (Resistance heater bands are still used on the heating cylinder). The screw-plasticizer helps to ensure that the thermoplastic fed through the injector nozzle is maintained at a constant and uniform temperature and viscosity.

The process requires the use of expensive dies, usually called molds; thus its use has to be justified by large production runs. The process is easily automated, and cycle times of just a few seconds are common, making injection molding the most widely used process for producing plastic items. Also a wide range of shapes and plastic materials can be molded [1].

2.2. Simplex-Method Algorithm

High customer demand of kettle, water jug, wash-hand bowl, Big Bowl, medium bowl and small bowl was observed within the period of August to February of every

year; but the company is uncertain of allocating the optimal proportion of the products.

Let A = kettle B = water jug C = wash hand bowl
 D = big bowl E = medium bowl F = small bowl
 G = parker H = Hanger

Let X_1, X_2, X_3, X_4, X_5 , be the proportions of products to be produced. These are decision variables of the model, and h, H, Φ, d, e , be duration of injection, charge and cooling of the various products respectively as shown in **Table 1**. These durations; injection, cooling, and charge time were recorded from the injection molding machine

Capacity; is the maximum time assigned to the injection molding machine through the function setting of a mini computer attached to the machine. Only an experienced machine operator could do this.

Contribution to profit;

Let: a, b, c, d, e, f and g be contribution to profits of the products A, B, C, D, E, F and G respectively.

The contribution to profit and overhead per unit of each product is determined. The company was uncertain about how many of each product to produce in order to maximize their profit. The simplex-method provides information more than just the optimal solution to linear programming problem. The optimal tableau determines the value of each resource in terms of its contribution to profits and overhead. We can also determine the net benefit (or cost) of adjusting the amount of resources.

The simplex equations can be written as;

$$\text{Maximize } -ax_1 + bx_2 + cx_3 + dx_4 + ex_5$$

Subject to

$$\text{Injection } h_1x_1 + H_1x_2 + \Phi_1x_3 + d_1x_4 + e_1x_5 \leq C_1$$

$$\text{Charge } h_cx_1 + H_cx_2 + \Phi_cx_3 + d_cx_4 + e_cx_5 \leq C_{II}$$

$$\text{Cooling } h_gx_1 + H_gx_2 + \Phi_gx_3 + d_gx_4 + e_gx_5 \leq C_{III} [3]$$

$$x_1, x_2, x_3, x_4, x_5 \geq 0$$

Using Gauss Jordan Complete elimination method, series of tableau will be obtained, procedures of elimination being repeated until there are no further negative

Table 1. Resource and maximum capacities of products [2].

(a)					
Resource type	A	B	C	D	Capacity
Injection time	h_1	H_1	Φ_1	d_1	C_1
Charge Time	h_c	H_c	Φ_c	d_c	C_{II}
Cooling Time	h_g	H_g	Φ_g	d_g	C_{III}

(b)			
Resource type		E	Capacity
Injection time		e_1	C_1
Charge Time		e_c	C_{II}
Cooling Time		e_g	C_{III}

values in the last row i.e. the objective function row.

	₦
Sales;	230003059.97
Less Variable cost;	
Materials;	7146900.85
Machine operator's wages;	532,000
Diesel;	1,250,000
Metered power supply;	65,550
Overtime;	84,000 <u>9078450.85</u>
Total contribution	13924609.12
Less fixed costs;	
Accountant salary;	46,800
Courier service;	2650
Communication facilities;	16,500
Transportation;	84,000
Lubricants;	115,000 <u>686,150</u>
Profit	13238459.12 [2]

The contribution at any given level of sales can be found by using the formula;

$$\text{Contribution} = \text{sales} \times p/v \text{ ratio}$$

where p = profit v = volume [3].

The proportion to be produced so as to maximize the contribution to profit of each product and the cost implication of adjusting constraints could be achieved by solving the linear programming model. From the analysis above, the equation can be written as;

$$\text{Maximize } 40.98x_1 + 25.62x_2 + 2.65x_3 + 2.61x_4 + 4.23x_5$$

Subject to

$$\text{Injection } 9.5x_1 + 7.5x_2 + 8x_3 + 6x_4 + 8x_5 \leq 15$$

$$\text{Charge } 11.3x_1 + 9x_2 + 10x_3 + 6x_4 + 8x_5 \leq 14$$

$$\text{Cooling } 15x_1 + 5x_2 + 6.5x_3 + 6x_4 + 8x_5 \leq 15$$

where $x_1, x_2, x_3, x_4, x_5 \geq 0$ (non-negativity constraint) [4,5]

3. Results and Discussions

A computer program, academic version software was used to solve the generated equations and after ten iterations obtained the following results;

Value of the objective function = 47.150, yield

$$x_1 = 8280, x_2 = 0.5159, x_3 = 0.0, x_4 = 0.0, x_5 = 0.0 [4,6,7].$$

Assuming an incremental value of ₦ 5 to each of the five products of interest for five different values, keeping other products constants, employing sensitivity analysis, 25 different simulations were carried out, which gave the following results in **Table 2**.

When a shadow unit prices are used, with an increments of ₦ 5.00 on the initial unit prices, significant changes in the maximized profits of water jugs and wash hand bowls were noticed.

The maximum contribution to profit will be obtained when a shadow price of ₦ 25 increments on the initial unit price of wash hand bowls is used, yielding the value of the objective function, p = 78.00.

Table 2. Computer programmed results for shadow prices.

S/No.	PRODUCTS	Initial value plus ₦5	Initial value plus ₦10	Initial value plus ₦15	Initial value plus ₦20	Initial value plus ₦25
1	Water jugs	51.29	55.43	59.57	63.71	67.85
2	Wash hand bowls	49.73	55.40	63.18	70.00	78.00
3	Big bowls	47.15	47.15	47.15	47.15	47.15
4	Parker	47.15	47.15	47.15	52.76	64.42
5	Hanger	47.15	47.15	47.150	47.150	51.153

Table 3: Results showing the benefit of adjusting the constraint for wash hand bowls.

Products Proportion	S/P per month B/model (₦)	S/P per month A/model (₦)	C/p	Simplex results (proportions) based on C/p	Maximized profits (P)	Q/month B/model	Optimum Q/month A/model	Net profits (₦)
X ₁	1) 785695.57		45.98	0.828	51.290			
	2) 833343.57		50.98	0.828	55.431			
	3) 877988.57		55.98	0.828	59.570	8929		A/model = 221507778.734
	4) 922633.57		60.98	0.828	63.711			
	5) 967278.57		65.98	0.828	67.851			
X ₂	1) 951537.6		30.62	0.516	49.730			
	2) 1045137.6		35.62	1.556	55.409			
	3) 1138737.6	2145257.28	40.62	1.556	63.187	18720	30,287.4	B/model = 220688459.1 Profit margin = 819319.634
	4) 1232937.6		45.62	1.556	70.000			
	5) 1352937.6		50.62	1.556	78.000			

The cycle time for wash hand bowls is 35.5 seconds. The company is using 8-hours per day, quantity produced in a month = $60 \times 60 \times 8/35.5 \times 1.5556 \times 24 = 30287.4$ Units

Selling price per month = Quantity/month X Unit price
Selling price per month = $30287.4 \times 70.83 = \text{₦ } 2,145,257.284$

Substituting the selling price back into the profit statement for the month of February, 2005: when the unit volume for wash hand bowls $V = 18,720$, S/month = $\text{₦ } 1325937.6$ yielding total sales of $\text{₦ } 230,453,059$

Sales;	230453059.9
Less Variable cost;	<u>9078450.85</u>
Total contribution	221374,609.1
Less fixed costs;	<u>686,150</u>
Profit	2220688459.1

Using the optimum quantity or volume of wash hand bowls $V = 30287.4$ Units and selling price of $\text{₦ } 2,145,257.284$,

Sales:	231272379.584
Less variable cost:	<u>9078450.85</u>
Total contribution:	222193928.734
Less fixed costs:	<u>686,150</u>
Profit:	221507778.734

From the results obtained after simulating the equations of the \times linear programming using simplex method, the value of the objective function, which was the profit foregone was 47.150445528799 and the optimal proportions of the products to be produced using injection molding machine, based on their contribution to profits are:

- X₁, proportion of water jugs to be produced = 0.8280
- X₂, proportion of wash hand bowls to be produced = 0.5159
- X₃, proportion of big bowls to be produced = 0.0
- X₄, proportion of packer to be produced = 0.0
- X₅, proportion of hanger to be produced = 0.0

Summary of the results present the net profit for water jug and wash hand bowl are presented in **Table 3**.

4. Conclusions

Since the maximum time the company used was 8 hours per day, and the cycle time for water jugs and wash hand bowls are 36 units and 35.5 units, then the optimum number of the two products to be produced per day will now be, 966.15 units for water jugs and 1572.457 units for wash hand bowls. The profit margin obtained was $\text{₦ } 25062868.41$ per month [2,8].

This is a clear justification why the company needs to emphasize the production of water jugs and wash hand

bowls as regard to injection molding machine. Furthermore, sensitivity analysis, using shadow price, revealed that the price of wash hand bowls is critical to the net benefit (profit) of the company. When the proposed unit selling price ₦ 60.5 is used for wash hand bowls, optimum quantity of 30287 units will be produced yielding a maximum net benefit of ₦ 819, 319.634 per month. The company needs reconsider the price of wash hand bowls as regard to injection molding machine, and also concentrates on the other products being considered in this analysis in order to improve their selling prices, taking into cognizance, the quality of the products, customer requirements and customer affordability.

In this paper, sophisticated cost model that requires the use of design parameters to provide design alternatives can be carried out.

Apart from the time constraint considered in this work, temperature is another constraint that affects the production of plastics. Further research can then be carried out when temperature constraints from blow film molding and extrusion units of the industry were obtained.

The procurement of raw materials is a major challenge facing plastic industries in Nigeria. The government should encourage petrochemical industries producing plastic raw materials, like the one in Port Harcourt, to be in full production. That will reduce cost of importing raw materials from abroad. Also the foreign raw materials have a very low melting point compared to the one produced in Nigeria. This is not pleasant for molding proc-

ess.

Finally, it is strongly recommend that Nigerian industries should adopt the modern operation research techniques so that they can obtain optimum results and make proper decisions.

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