

# Productivity Growth in the Transportation Industries in the United States: An Application of the DEA Malmquist Productivity Index

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## Abstract

This study reviews productivity growth in the five major transportation industries in the United States (airline, truck, rail, pipeline, and water) and the pooled transportation industry from 2004 to 2011. We measure the average productivity for these eight years by state in each transportation industry and the annual average productivity by transportation industry. The major findings are that the U.S. transportation industry shows strong and positive productivity growth except that in the years of the global financial crisis in 2007, 2008, and 2010, and among the five transportation industries, the rail and water sectors show the highest productivity growth in 2011.

## Keywords

DEA Malmquist Productivity Index, Productivity Growth, U.S. Transportation Industry

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## 1. Introduction

Transportation is an important part of development and growth in economic activities. When a transportation industry is efficient, it can provide more economic and social benefits to residents, businesses, and the government through the decrease of congestion, just-in-time business work, and environmental pollution caused by an inefficient transportation mode. When a transportation industry is deficient, however, it leads to unexpected op-

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portunity costs or lost business opportunities. In many developed countries, the proportion of transportation to Gross Domestic Product (GDP) ranges from 6% to 12% [1]. The transportation industry in the United States has long had a major effect on growth at the city, region, and state levels.

The U.S. transportation industry is one of the largest in the world. The U.S. Department of Transportation explains in its freight shipments report that the transportation industry brings together more than seven million domestic businesses and 288 million citizens with the employment of one out of seven U.S. workers. It is noted that “more than \$1 out of every \$10 produced in the U.S. GDP is related to transportation activity” [2].

The increase in productivity in an industry occurs when growth in output is proportionately greater than growth in inputs. In the transportation industry, the measure of productivity growth has been an important issue for both transportation economists and transportation policymakers for centuries. A number of attempts have been made to solve this issue, with Data Envelopment Analysis (DEA) popular for the analysis of productivity gains. DEA has three main advantages: 1) The number of empirical applications is very large; 2) It does not place any restrictions on the assumption of the inefficiency term and technology; 3) A production relationship regarding the form of the frontier between inputs and outputs is not restricted [3]-[8].

The productivity growth of efficiency and technological change in various industries including transportation has been studied. For example, Farrell [9] measured productive efficiency based on price and technical efficiencies in U.S. agricultural production for the 48 states in 1952. The two key concepts used to measure a farmer’s success were choosing the best set of inputs and producing the maximum output from a given set of inputs, respectively. Unlike Farrell [9], Charnes *et al.* [10] provided a nonlinear programming model to define efficiency and thus evaluated the performance of nonprofit public entities. In 1982, Caves *et al.* [11] developed an index number procedure for input, output, and productivity, while Sueyoshi [12] provided an effectively designed algorithmic procedure for the measurement of technical, allocative, and overall efficiencies. These were provided as a basis to construct a Malmquist productivity index, which was later developed by Färe *et al.* [3], Färe and Grosskopf [4], and Färe *et al.* [5] [6]. In 1992, Färe *et al.* [3] [5] developed the Malmquist input-based productivity index to measure productivity growth in Swedish pharmacies and in 1994 used the Malmquist output-based productivity index to analyze productivity growth in industrialized countries and Swedish hospitals.

Following Färe and Grosskopf [4], a unified theoretical explanation of three productivity indexes (Malmquist, Fisher, and Törnqvist) was provided. In the 2000s, research started to compare the conventional Malmquist productivity index with an environmentally sensitive Malmquist productivity index in applications of the U.S. agricultural industry, the U.S. trucking industry, and 10 OECD countries [13]-[15].

Nevertheless, the conventional Malmquist productivity index has still been used to measure productivity growth. For example, Chen and Ali [16] employed it for the productivity measurement of seven computer manufacturers in the Fortune Global 500 from 1991 to 1997, while Liu and Wang [17] applied it to Taiwan’s semiconductor industry during 2000 to 2003. Recently, the high-tech industry in China and Turkish electricity distribution industry have been analyzed to measure efficiency performance by Qazi and Yulin [18] and Celen [8], respectively.

The growth of the U.S. transportation industry has been led by the five major transportation modes: truck, rail, airline, pipeline, and water. For the past ten years, their growth patterns have been more complicated in the age of limitless competition based on the needs of the times, obtainable output profits from the input resources available, and levels of technological advances in each industry. The objective of this study utilizes the conventional Malmquist productivity index to measure productivity growth in these five major transportation industries in 51 U.S. states as well as the pooled transportation industry between 2004 and 2011. The state-level findings from this study are expected to be used to evaluate whether each state’s transport policies have sufficiently functioned to enhance productivity growth at its boundary. The structure of the remainder of this paper is as follows. Section 2 explains the methodology used and Section 3 describes the data. In Section 4, the results of the empirical analysis are shown and Section 5 concludes the study.

## 2. Methodology

Let us define:

- $x^t$  = Input vector from time period,  $t = 1, \dots, T$ .
- $y^t$  = Output vector from time period,  $t = 1, \dots, T$ .
- $S^t$  = Production technology that  $x^t$  can produce  $y^t$ .

Four output distance functions are required to calculate the output-based Malmquist productivity index, and the first distance function is defined as follows [3]-[6]:

$$D_0^t(x^t, y^t) = \inf \left\{ \theta : (x^t, y^t/\theta) \in S^t \right\} \quad (1)$$

The first distance function means the maximum change in outputs using a set of given inputs with the technology at  $t$ , and it should be less than or equal to 1 if and only if  $(x^t, y^t) \in S^t$ . If  $D_0^t(x^t, y^t) = 1$ , then it means that  $(x^t, y^t)$  is on the technology frontier.

The mixed-period hyperbolic distance function in Equation (2) evaluates the maximum change in outputs using a set of  $t+1$  inputs compared with the  $t$  benchmark technology:

$$D_0^t(x^{t+1}, y^{t+1}) = \inf \left\{ \theta : (x^{t+1}, y^{t+1}/\theta) \in S^t \right\} \quad (2)$$

In Equation (3), the mixed-period distance function for the maximum change in outputs using a set of  $t$  inputs with the benchmark technology at  $t+1$  is evaluated:

$$D_0^{t+1}(x^t, y^t) = \inf \left\{ \theta : (x^t, y^t/\theta) \in S^{t+1} \right\} \quad (3)$$

The fourth distance function evaluates the maximum change in outputs using a set of  $t+1$  inputs compared with the  $t+1$  benchmark technology:

$$D_0^{t+1}(x^{t+1}, y^{t+1}) = \inf \left\{ \theta : (x^{t+1}, y^{t+1}/\theta) \in S^{t+1} \right\} \quad (4)$$

Following Färe *et al.* [3] and Färe *et al.* [5] [6], the output-based Malmquist productivity index is defined as

$$M_0^{t+1}(x^{t+1}, y^{t+1}, x^t, y^t) = \left[ \frac{D_0^t(x^{t+1}, y^{t+1}) D_0^{t+1}(x^{t+1}, y^{t+1})}{D_0^t(x^t, y^t) D_0^{t+1}(x^t, y^t)} \right]^{1/2} \quad (5)$$

The equivalent index is redefined as

$$M_0^{t+1}(x^{t+1}, y^{t+1}, x^t, y^t) = \frac{D_0^{t+1}(x^{t+1}, y^{t+1})}{D_0^t(x^t, y^t)} \left[ \frac{D_0^t(x^{t+1}, y^{t+1})}{D_0^{t+1}(x^{t+1}, y^{t+1})} \frac{D_0^t(x^t, y^t)}{D_0^{t+1}(x^t, y^t)} \right]^{1/2} \quad (6)$$

The output-oriented method measures how much output quantities can proportionally increase without increasing input quantities [19]. Equation (5) is the geometric mean of two Malmquist productivity indexes, and in Equation (6), the output-based Malmquist productivity index is converted into two terms: the first term out of the square brackets indicates the efficiency change between two periods,  $t$  and  $t+1$ , while the geometric mean of the second term in the square brackets captures technical progress in period  $t+1$  and  $t$ . If the value of the output-based Malmquist productivity index in Equation (6) is equal to one, then no productivity growth occurs between these two periods, whereas if it is more (less) than one, there is positive (negative) productivity growth between these two periods. Efficiency and technological change have the same interpretation. For example, zero means nothing happens; however, if greater (less) than one, there is positive (negative) change [3]-[6].

### 3. Data

The data in this study consist of three proxies for inputs and one proxy for output in the five major transportation industries in the U.S. between 2004 and 2011<sup>1</sup>. The output-based Malmquist productivity index requires only data for inputs and output(s): input data are yearly intermediate inputs such as energy, materials, and purchased-service inputs and output data is represented by annual GDP, which is equivalent to value added. The Bureau of Economic Analysis (BEA) defines the composition of gross output by industry as the summation of intermediate inputs and value added [20]. The BEA, however, only provides to the public yearly intermediate inputs data at the national level for each industry, not by state. Therefore, the extent of taxes that each state collected in the

<sup>1</sup>This study has some limitations due to the data. Heterogeneity caused by exogenous economic shocks—*i.e.* shocks caused by general recessions, rather than by the transportation sector. To reduce the introduction of statistical bias and/or inconsistency, data prior to the economic recovery of 2004 were eliminated. The final year of the study uses data from 2011, however, so the possibility of bias and/or inconsistency still exists.

transportation industries from 2004 to 2011 were used to estimate the best-possible approximation for intermediate inputs by state over time. This is based on the assumption that more taxes paid by a transportation industry in a state means more purchased inputs to produce output. For example, if the state of North Dakota collected \$4 billion in its air transportation industry in 2004 compared with \$10,229 billion in the U.S. airline transportation industry, then each energy, materials, and purchased-service input for the airline transportation industry in North Dakota is calculated by multiplying the proportion of  $\frac{4}{10,229}$  by the national level of each intermediate input.

All data were obtained from the online database of the BEA in 2013, and they are measured in millions of dollars [21].

**Table 1** shows that the values of output produced have been proportionally increasing with those of the intermediate inputs used in the airline, truck, rail, and water transportation industries from 2004 to 2011 excluding 2009, which shows a slight decrease in output values; the pipeline transportation industry has been decreasing in terms of the input values used. The value of gross output in each transportation industry is occupied in order for the truck, airline, rail, water, and pipeline transport modes. Truck transportation is the largest transportation industry in terms of GDP, almost equal to the sum of the production values of the other four industries. The truck and airline transportation industries show much more intensive usages of energy and service inputs compared with materials inputs; that might be attributed to their fundamental industry structures. The pooled transportation industry summarizes the change in the three intermediate inputs utilized: materials inputs consist of much lower amounts compared with energy and purchased-service inputs.

#### 4. Empirical Results

The traditional Malmquist productivity indexes for each transportation industry as well as the pooled transportation industry are estimated in **Table 3** to **Table 9**, by using DEA Programming (DEAP) 2.1. First, in **Table 3** to **Table 8**, the average productivity for the eight years by state for each transportation industry is shown. Second, **Table 9** provides the annual average productivities for the transportation industries over time. In these tables, the sources of productivity growth are decomposed into an efficiency change component and a technological change component. Färe *et al.* [5] defined efficiency change as catching up, that is how much closer a state can approach the ideal frontier in a transportation industry, and technological change as an innovation, namely how much the ideal frontier shifts because of the existing technology.

In **Table 2**, the three non-parametric statistical tests such as Median test, Kruskal-Wallis test, and Van der Waerden test are tested to evaluate the validity of the Malmquist productivities in each transportation industry and the pooled transportation industry. Their null hypothesis of the six population distribution functions (airline, truck, rail, pipeline, water, and pooled transportation industries) are identical is rejected at the 1% significance level. This implies that the Malmquist productivities by state in the five major transportation industries and the pooled transportation industry show significantly different [22].

**Table 3** shows the Malmquist productivity and its decomposition in the pooled model of the U.S. transportation industry from 2004 to 2011. On average, a positive productivity growth of 0.5% by state is shown, which is attributed to a 4.6% efficiency growth and a technological decline of 3.9%. This finding means that the transportation industry in a state has marginally increased growth on average, while its innovation movement is far below the efforts of catching up to the frontier. All states experience negative growth in technological change on average; therefore, if productivity growth in a state is positive, this suggests that its technological decline is offset or surpassed by an efficiency gain. Altogether, 28 states<sup>2</sup> show positive productivity growth, and of these, the Malmquist productivity changes in the following 17 states average at least 10%: New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. **Figure 1** depicts the geographic representation of average productivity for the eight years by state in the pooled transportation industry: Malmquist productivity < 1, productivity decline; Malmquist productivity = 1, no change in productivity; Malmquist productivity > 1, productivity growth.

The productivity measurement in the U.S. transportation industry by state is now described more in detail

<sup>2</sup>28 states are as follows: Florida, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

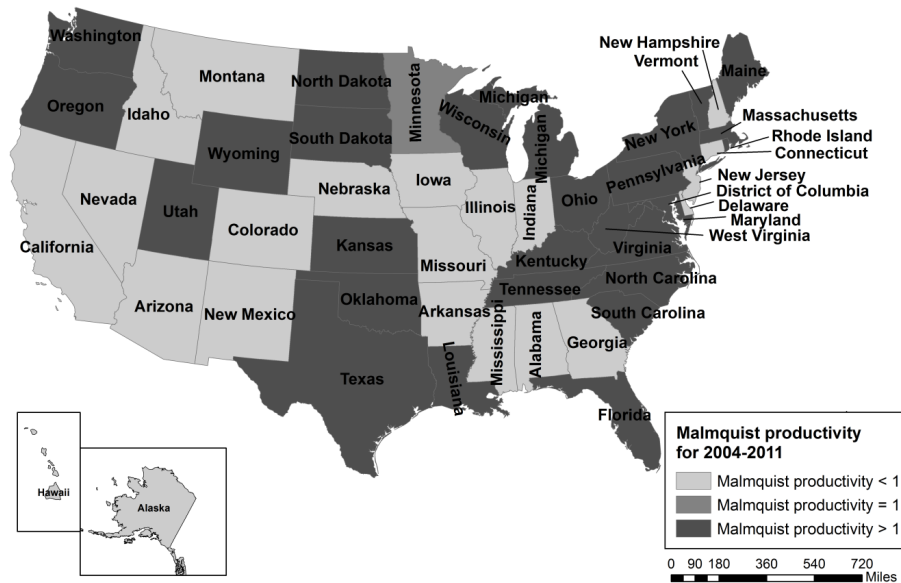
**Table 1.** Annual GDP (value added) and intermediate inputs in each transportation industry and the pooled transportation industry, 2004-2011 (unit: billions of dollars).

<b>Airline transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	56.1	55.7	59.7	60.2	59.9	59.4	66.1	69.6
Intermediate inputs	66.4	74.5	80.5	89.6	101	72.1	79.8	92.1
Energy inputs	18.1	27.1	29.6	40.1	49.6	25.6	33	41.8
Materials inputs	2.1	1.5	1.8	2.6	2.7	1.9	1.9	2.3
Purchased-service inputs	46.2	46	49.1	46.9	48.7	44.6	44.8	48
<b>Truck transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	110.7	119.6	125.3	127.2	122.3	114.8	119.8	126
Intermediate inputs	122	136.8	148.4	153.7	162.1	116.2	128.5	149.1
Energy inputs	30.1	41.1	46.8	50.9	60.4	35.5	35.1	50
Materials inputs	13.3	13.8	14.7	18.5	17.6	13.8	13.6	16
Purchased-service inputs	78.6	81.9	86.9	84.2	84.1	67	79.7	83.1
<b>Rail transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	24.3	27	30.6	31.7	35.1	31	32.2	36.7
Intermediate inputs	26.4	32	36.6	38	43.4	32.4	43.7	49.1
Energy inputs	3.5	5.7	6.8	7.7	11.2	4.9	8.4	10.8
Materials inputs	5.5	6	6.7	7.7	9.6	6.9	8.9	9.8
Purchased-service inputs	17.4	20.3	23.1	22.6	22.6	20.7	26.4	28.5
<b>Pipeline transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	8.3	8.9	11.7	12.8	14.3	13.9	13.8	14.5
Intermediate inputs	11.9	12.8	13.6	14.1	14.1	10.3	8.3	6.4
Energy inputs	1	1.1	1.2	1.1	1.5	0.5	0.7	0.6
Materials inputs	2.2	2.2	2.4	2.4	2.3	1.4	1.3	1
Purchased-service inputs	8.7	9.4	10.1	10.6	10.4	8.4	6.3	4.8
<b>Water transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	31.3	34.8	36.6	39.6	41.3	42.8	43.5	45.6
Intermediate inputs	22.4	21.7	19.2	21.6	23.3	21.5	23.3	25.4
Energy inputs	7.7	9.1	7.3	10.1	11.1	6.9	9.9	12.7
Materials inputs	1.7	1.3	1.4	1.9	1.8	1.8	1.3	1.5
Purchased-service inputs	13	11.2	10.5	9.7	10.4	12.8	12.1	11.2
<b>Pooled transportation</b>	2004	2005	2006	2007	2008	2009	2010	2011
GDP	230.7	246	263.9	271.5	272.9	261.9	275.4	292.4
Intermediate inputs	249.1	277.8	298.3	317	343.9	252.5	283.6	322.1
Energy inputs	60.4	84.1	91.7	109.9	133.8	73.4	87.1	115.9
Materials inputs	24.8	24.8	27	33.1	34	25.8	27	30.6
Purchased-service inputs	163.9	168.8	179.7	174	176.2	153.5	169.3	175.6

**Table 2.** Non-parametric statistical tests to assess the validity of the Malmquist productivities.

Statistical tests	<i>P</i> values
Median test	<0.0001***
Kruskal-Wallis test	<0.0001***
Van der Waerden test	<0.0001***

Notes: the null hypothesis of the three tests is that the six population distribution functions are identical; \*\*\* Indicates significance at 1%.



**Figure 1.** Geographic representation of average Malmquist productivity for 2004-2011 by state in the pooled transportation industry.

with the results of the five major transportation industries. **Table 4** shows the changes in Malmquist productivity, efficiency, and technology in the airline transportation industry between 2004 and 2011. Productivity growth by state averages close to zero due to the increase of 1% in efficiency change and the decrease of 1.1% in technological change; therefore, the airline transportation industry by state on average shows that growth itself might be stuck at zero or at worst showing a slight decline during the study period. Nevertheless, 27 of the 51 states show positive productivity growth, with Texas and Wyoming having the highest growth of 10.3%. **Figure 2** depicts the geographic representation of average productivity for 2004-2011 by state in the airline transportation industry.

**Table 5** shows the Malmquist productivity and its decomposition in the truck transportation industry from 2004 to 2011. On average, a negative productivity growth of 2.2% per state is shown and this is decomposed into an efficiency gain of 0.6% and a technological decline of 2.7%. The truck industry in each state shows all negative technological changes, implying that innovation has declined over time on average; however, the productivity growth changes in the 20 states on average show non-zero growth due to the high levels of catching up. It is noted that productivity growth in Kansas, Kentucky, and Louisiana is much higher than that in the other 20 states with positive growth (19.1%, 16.7%, and 16.5%, respectively). **Figure 3** depicts the geographic representation of average productivity for 2004-2011 by state in the truck transportation industry.

In **Table 6**, the changes in Malmquist productivity, efficiency, and technology in the rail transportation industry are shown between 2004 and 2011. On average, the rail transportation industry by state shows a negative productivity growth of 1.1% based on a decrease of 5.2% in efficiency change and an increase of 4.3% in technological change. The results of the rail industry are interesting in two regards. First, the 16 states showing positive productivity growth had been growing with a high average productivity growth of 7% to 54.9%. In particular, the productivity growth rates in West Virginia, Texas, Utah, Vermont, Washington, Wyoming, and Wisconsin

**Table 3.** Malmquist productivity and its decomposition in the pooled model of the U.S. transportation industry, 2004-2011.

State	Efficiency change	Technological change	Productivity
Alabama	0.914	0.951	0.869
Alaska	0.927	0.959	0.889
Arizona	0.918	0.969	0.890
Arkansas	0.969	0.967	0.937
California	0.970	0.959	0.930
Colorado	0.972	0.947	0.921
Connecticut	0.914	0.967	0.884
Delaware	0.940	0.964	0.906
District of Columbia	1.013	0.975	0.988
Florida	1.052	0.972	1.022
Georgia	1.035	0.961	0.994
Hawaii	0.988	0.978	0.966
Idaho	0.964	0.972	0.937
Illinois	0.922	0.955	0.880
Indiana	0.876	0.959	0.840
Iowa	0.859	0.948	0.814
Kansas	1.119	0.956	1.070
Kentucky	1.108	0.960	1.063
Louisiana	1.102	0.958	1.056
Maine	1.101	0.966	1.064
Maryland	1.116	0.960	1.072
Massachusetts	1.084	0.954	1.034
Michigan	1.047	0.964	1.010
Minnesota	1.051	0.952	1.000
Mississippi	0.839	0.957	0.803
Missouri	0.858	0.968	0.830
Montana	0.846	0.950	0.803
Nebraska	0.984	0.964	0.949
Nevada	0.976	0.953	0.930
New Hampshire	0.968	0.961	0.931
New Jersey	0.959	0.955	0.916
New Mexico	0.961	0.941	0.905
New York	1.179	0.944	1.113
North Carolina	1.188	0.969	1.151
North Dakota	1.184	0.969	1.148

**Continued**

Ohio	1.177	0.963	1.134
Oklahoma	1.192	0.957	1.141
Oregon	1.159	0.950	1.101
Pennsylvania	1.114	0.960	1.069
Rhode Island	1.127	0.961	1.083
South Carolina	1.166	0.957	1.115
South Dakota	1.170	0.965	1.129
Tennessee	1.155	0.973	1.123
Texas	1.239	0.970	1.201
Utah	1.195	0.963	1.151
Vermont	1.182	0.951	1.125
Virginia	1.179	0.962	1.135
Washington	1.206	0.962	1.160
West Virginia	1.190	0.963	1.147
Wisconsin	1.165	0.971	1.131
Wyoming	1.161	0.972	1.128
Average	1.046	0.961	1.005

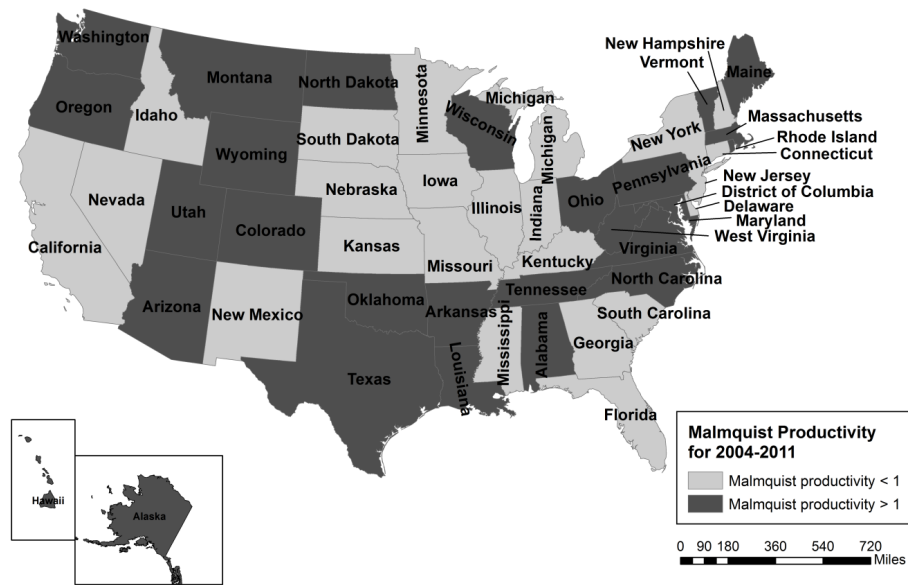
**Table 4.** Malmquist productivity and its decomposition in the airline transportation industry in the U.S., 2004-2011.

State	Efficiency change	Technological change	Productivity
Alabama	1.031	0.979	1.009
Alaska	1.013	0.995	1.008
Arizona	1.030	1.039	1.070
Arkansas	1.070	0.967	1.034
California	1.046	0.944	0.988
Colorado	0.996	1.007	1.003
Connecticut	0.934	0.991	0.925
Delaware	0.944	0.983	0.927
District of Columbia	0.941	0.979	0.922
Florida	0.908	0.995	0.903
Georgia	0.908	1.039	0.943
Hawaii	1.056	0.967	1.021
Idaho	1.005	0.944	0.950
Illinois	0.953	1.007	0.960
Indiana	0.953	0.991	0.944
Iowa	0.964	0.983	0.947

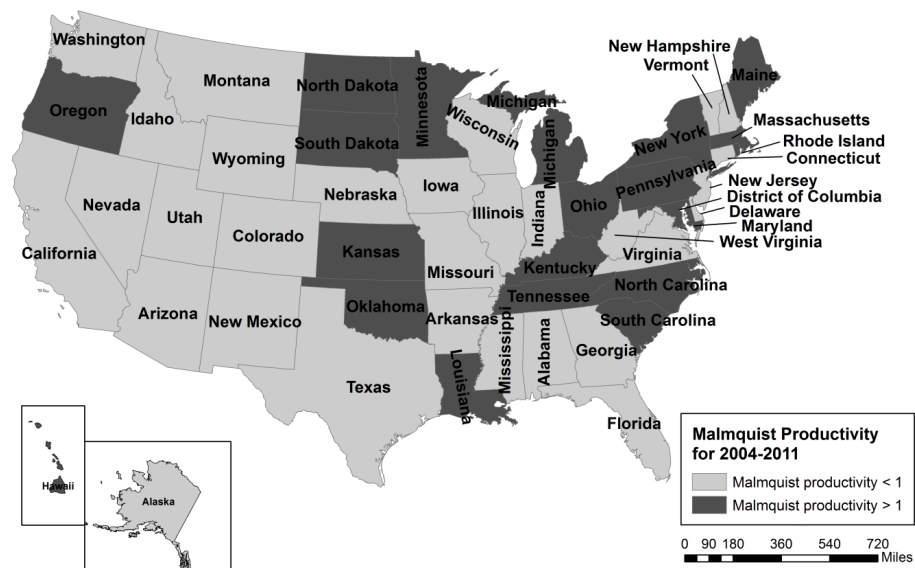


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Kansas	0.999	0.979	0.978
Kentucky	0.998	0.995	0.993
Louisiana	1.013	1.039	1.052
Maine	1.112	0.967	1.075
Maryland	1.076	0.944	1.016
Massachusetts	1.000	1.007	1.007
Michigan	0.980	0.991	0.971
Minnesota	0.991	0.983	0.974
Mississippi	0.942	0.979	0.922
Missouri	0.961	0.995	0.956
Montana	0.971	1.039	1.009
Nebraska	1.026	0.967	0.992
Nevada	1.018	0.944	0.961
New Hampshire	0.952	1.007	0.959
New Jersey	0.914	0.991	0.905
New Mexico	0.928	0.983	0.912
New York	0.971	0.979	0.950
North Carolina	1.099	0.995	1.093
North Dakota	1.055	1.039	1.097
Ohio	1.133	0.967	1.095
Oklahoma	1.093	0.944	1.032
Oregon	1.023	1.007	1.030
Pennsylvania	1.014	0.991	1.005
Rhode Island	1.041	0.983	1.023
South Carolina	0.997	0.979	0.976
South Dakota	0.996	0.995	0.991
Tennessee	0.963	1.039	1.001
Texas	1.141	0.967	1.103
Utah	1.129	0.944	1.066
Vermont	1.048	1.007	1.055
Virginia	1.026	0.991	1.017
Washington	1.079	0.983	1.061
West Virginia	1.041	0.979	1.020
Wisconsin	1.045	0.995	1.040
Wyoming	1.061	1.039	1.103
Average	1.01	0.989	0.998



**Figure 2.** Geographic representation of average Malmquist productivity for 2004-2011 by state in the airline transportation industry.



**Figure 3.** Geographic representation of average Malmquist productivity for 2004-2011 by state in the truck transportation industry.

reach 54.9%, 47.7%, 46.9%, 41.9%, 37.1%, 37.1%, and 36.8%, respectively. Second, all 49 states show at least 0.8% annual average innovation growth, meaning that innovation has been continuously shifting on average. **Figure 4** depicts the geographic representation of average productivity for 2004-2011 by state in the rail transportation industry.

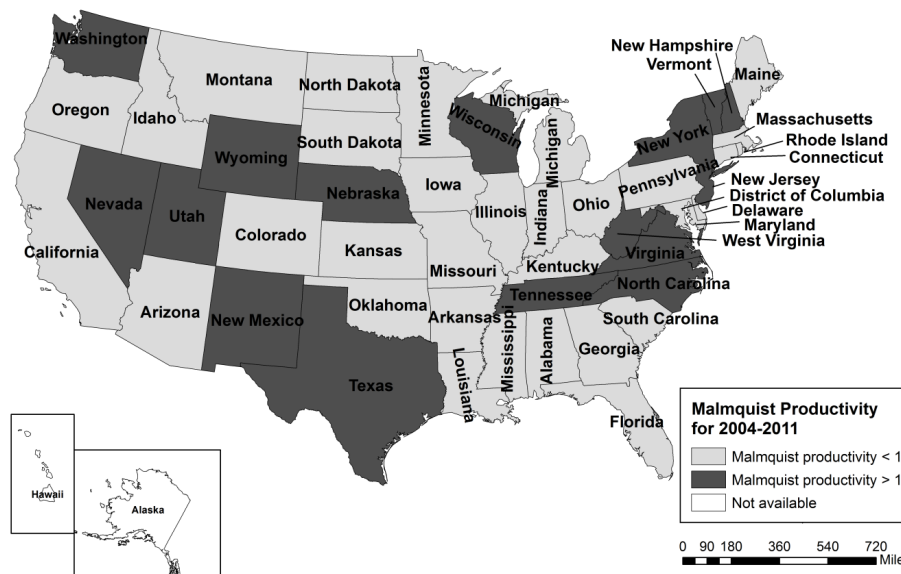
**Table 7** shows the change in Malmquist productivity and its decomposition in the pipeline transportation industry by state from 2004 to 2011. On average, the productivity decline by state in this industry is the highest of the five major transportation industries, showing  $-11.2\%$ . This is explained by the severe annual average technological decline of  $18.3\%$  and the  $10\%$  increase in efficiency change. Excluding the seven states of Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, and West Virginia, the productivity change in the remaining states averages much less than zero. Innovation in all states had been declining with much lower technological change, with some states even showing decreases in both efficiency and technological change:

**Table 5.** Malmquist productivity and its decomposition in the truck transportation industry in the U.S., 2004-2011.

State	Efficiency change	Technological change	Productivity
Alabama	0.981	0.971	0.953
Alaska	0.961	0.98	0.942
Arizona	0.964	0.975	0.939
Arkansas	0.974	0.972	0.946
California	0.956	0.977	0.934
Colorado	0.94	0.974	0.915
Connecticut	0.924	0.968	0.894
Delaware	0.955	0.965	0.921
District of Columbia	1.004	0.971	0.975
Florida	0.991	0.98	0.971
Georgia	1.008	0.975	0.983
Hawaii	1.039	0.972	1.009
Idaho	0.992	0.977	0.969
Illinois	0.97	0.974	0.944
Indiana	0.982	0.968	0.95
Iowa	0.996	0.965	0.961
Kansas	1.226	0.971	1.191
Kentucky	1.19	0.98	1.167
Louisiana	1.195	0.975	1.165
Maine	1.117	0.972	1.086
Maryland	1.116	0.977	1.09
Massachusetts	1.075	0.974	1.047
Michigan	1.103	0.968	1.068
Minnesota	1.09	0.965	1.051
Mississippi	0.843	0.971	0.819
Missouri	0.827	0.98	0.811
Montana	0.828	0.975	0.807
Nebraska	0.971	0.972	0.944
Nevada	0.962	0.977	0.94
New Hampshire	0.956	0.974	0.931
New Jersey	0.966	0.968	0.935
New Mexico	0.968	0.965	0.934
New York	1.062	0.971	1.032
North Carolina	1.084	0.98	1.063
North Dakota	1.089	0.975	1.061

Continued

Ohio	1.068	0.972	1.038
Oklahoma	1.076	0.977	1.051
Oregon	1.047	0.974	1.02
Pennsylvania	1.059	0.968	1.025
Rhode Island	1.065	0.965	1.028
South Carolina	1.049	0.971	1.019
South Dakota	1.042	0.98	1.021
Tennessee	1.038	0.975	1.011
Texas	0.947	0.972	0.92
Utah	0.942	0.977	0.92
Vermont	0.918	0.974	0.894
Virginia	0.969	0.968	0.938
Washington	0.965	0.965	0.931
West Virginia	0.992	0.971	0.964
Wisconsin	0.981	0.98	0.962
Wyoming	0.989	0.975	0.964
Average	1.006	0.973	0.978



**Figure 4.** Geographic representation of average Malmquist productivity for 2004-2011 by state in the rail transportation industry.

Florida, Louisiana, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, and Tennessee. **Figure 5** depicts the geographic representation of average productivity for 2004-2011 by state in the pipeline transportation industry.

In **Table 8**, Malmquist productivity and its decomposition in the water transportation industry are shown between 2004 and 2011. Average productivity growth in the water transportation industry in each state shows close to zero growth or a slight increase. On average, productivity growth is 0.1%, which is decomposed into an

**Table 6.** Malmquist productivity and its decomposition in the rail transportation industry in the U.S., 2004-2011.

State	Efficiency change	Technological change	Productivity
Alabama	0.885	1.031	0.912
Arizona	0.772	1.026	0.793
Arkansas	0.762	1.072	0.817
California	0.768	1.052	0.808
Colorado	0.763	1.008	0.769
Connecticut	0.786	1.037	0.816
Delaware	0.811	1.064	0.862
District of Columbia	0.793	1.059	0.839
Florida	0.835	1.031	0.861
Georgia	0.845	1.026	0.867
Idaho	0.812	1.072	0.870
Illinois	0.823	1.052	0.865
Indiana	0.813	1.008	0.819
Iowa	0.828	1.037	0.859
Kansas	0.867	1.064	0.922
Kentucky	0.835	1.059	0.884
Louisiana	0.796	1.031	0.821
Maine	0.847	1.026	0.869
Maryland	0.843	1.072	0.904
Massachusetts	0.871	1.052	0.915
Michigan	0.844	1.008	0.851
Minnesota	0.815	1.037	0.845
Mississippi	0.836	1.064	0.889
Missouri	0.821	1.059	0.869
Montana	0.907	1.031	0.935
Nebraska	1.043	1.026	1.070
Nevada	1.023	1.072	1.097
New Hampshire	1.072	1.052	1.127
New Jersey	1.084	1.008	1.092
New Mexico	1.111	1.037	1.152
New York	1.152	1.064	1.226
North Carolina	1.076	1.059	1.139
North Dakota	0.942	1.031	0.971
Ohio	0.916	1.026	0.940
Oklahoma	0.898	1.072	0.963

**Continued**

Oregon	0.901	1.052	0.948
Pennsylvania	0.879	1.008	0.886
Rhode Island	0.890	1.037	0.923
South Carolina	0.903	1.064	0.961
South Dakota	0.893	1.059	0.945
Tennessee	1.161	1.031	1.197
Texas	1.439	1.026	1.477
Utah	1.370	1.072	1.469
Vermont	1.349	1.052	1.419
Virginia	1.279	1.008	1.289
Washington	1.322	1.037	1.371
West Virginia	1.457	1.064	1.549
Wisconsin	1.292	1.059	1.368
Wyoming	1.330	1.031	1.371
Average	0.948	1.043	0.989

Note: Rail transportation information for Alaska and Hawaii is not available in the BEA online database, so 49 states are used for this productivity analysis.

**Table 7.** Malmquist productivity and its decomposition in the pipeline transportation industry in the U.S., 2004-2011.

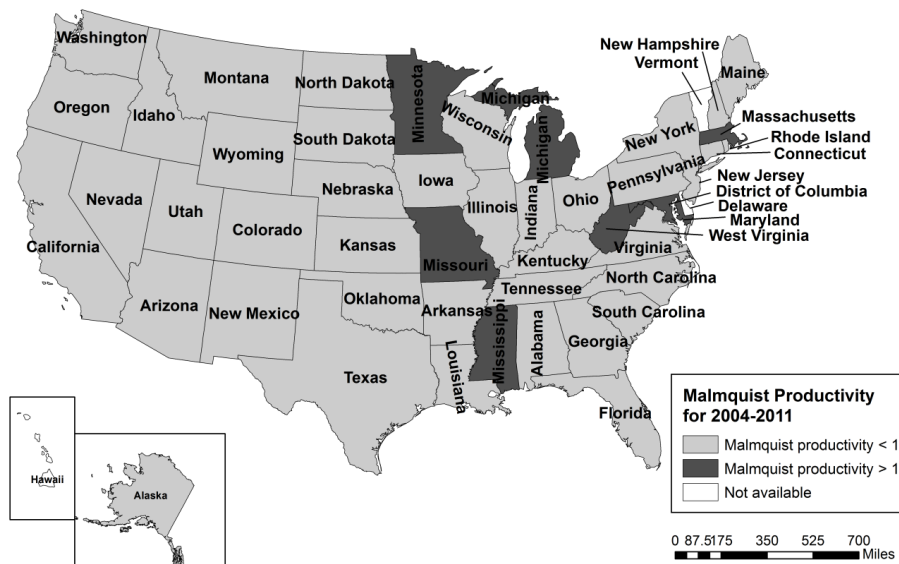
State	Efficiency change	Technological change	Productivity
Alabama	1.047	0.815	0.854
Alaska	1.107	0.816	0.903
Arizona	1.122	0.815	0.915
Arkansas	1.078	0.820	0.884
California	1.211	0.821	0.994
Colorado	1.061	0.815	0.865
Connecticut	1.061	0.815	0.865
Florida	0.896	0.815	0.730
Georgia	1.106	0.815	0.902
Idaho	1.122	0.816	0.916
Illinois	1.123	0.815	0.915
Indiana	1.079	0.820	0.885
Iowa	1.202	0.821	0.987
Kansas	1.037	0.815	0.846
Kentucky	1.080	0.815	0.880
Louisiana	0.930	0.815	0.758
Maine	1.208	0.815	0.984

**Continued**

Maryland	1.253	0.816	1.022
Massachusetts	1.265	0.815	1.032
Michigan	1.233	0.820	1.011
Minnesota	1.431	0.821	1.174
Mississippi	1.232	0.815	1.004
Missouri	1.337	0.815	1.089
Montana	1.171	0.815	0.954
Nebraska	1.097	0.815	0.894
Nevada	1.126	0.816	0.919
New Hampshire	1.144	0.815	0.933
New Jersey	1.081	0.820	0.887
New Mexico	1.170	0.821	0.960
New York	1.036	0.815	0.844
North Carolina	1.055	0.815	0.860
North Dakota	0.846	0.815	0.689
Ohio	0.964	0.815	0.785
Oklahoma	0.984	0.816	0.803
Oregon	1.013	0.815	0.826
Pennsylvania	0.995	0.820	0.816
Rhode Island	1.145	0.821	0.939
South Carolina	0.992	0.815	0.808
South Dakota	1.012	0.815	0.824
Tennessee	0.883	0.815	0.720
Texas	1.103	0.815	0.899
Utah	1.141	0.816	0.931
Virginia	1.162	0.815	0.947
Washington	1.137	0.820	0.933
West Virginia	1.242	0.821	1.019
Wisconsin	1.094	0.815	0.892
Wyoming	1.143	0.815	0.931
Average	1.100	0.817	0.898

Note: Pipeline transportation information for District of Columbia, Delaware, Hawaii, and Vermont is not available in the BEA online database, so 47 states are used for the productivity analysis.

increase of 2.3% in efficiency change and a decrease of 2.2% in technological change. Like the truck transportation industry, each water transportation industry in the 38 states shows all negative technological changes, but the productivity changes in the 18 states show growth. The following states having an average productivity growth of more than 10%: Arizona (18.1%), North Carolina (16.4%), South Carolina (15.3%), Pennsylvania (13.9%), Connecticut (13.9%), Rhode Island (13.2%), Ohio (11.1%), and Alaska (10.9%). **Figure 6** depicts the geographic representation of average productivity for 2004-2011 by state in the water transportation industry.



**Figure 5.** Geographic representation of average Malmquist productivity for 2004-2011 by state in the pipeline transportation industry.

**Table 8.** Malmquist productivity and its decomposition in the water transportation industry in the U.S., 2004-2011.

State	Efficiency change	Technological change	Productivity
Alabama	1.087	0.978	1.063
Alaska	1.147	0.967	1.109
Arizona	1.197	0.987	1.181
Arkansas	1.115	0.977	1.090
California	1.082	0.978	1.058
Connecticut	1.150	0.991	1.139
District of Columbia	1.051	0.969	1.018
Florida	1.078	0.980	1.056
Georgia	1.111	0.978	1.086
Hawaii	1.057	0.967	1.021
Illinois	1.031	0.987	1.017
Indiana	1.010	0.977	0.988
Iowa	1.000	0.978	0.978
Kentucky	1.000	0.991	0.991
Louisiana	0.849	0.969	0.822
Maine	0.864	0.980	0.846
Maryland	1.035	0.978	1.012
Massachusetts	1.002	0.967	0.968
Michigan	0.947	0.987	0.934
Mississippi	0.999	0.977	0.977



Continued

Missouri	0.973	0.978	0.952
New Jersey	0.915	0.991	0.907
New Mexico	0.993	0.969	0.962
New York	0.997	0.980	0.977
North Carolina	1.191	0.978	1.164
Ohio	1.149	0.967	1.111
Oregon	1.092	0.987	1.077
Pennsylvania	1.165	0.977	1.139
Rhode Island	1.158	0.978	1.132
South Carolina	1.164	0.991	1.153
Tennessee	0.974	0.969	0.943
Texas	0.992	0.980	0.972
Utah	0.951	0.978	0.930
Vermont	0.942	0.967	0.910
Virginia	0.918	0.987	0.906
Washington	0.883	0.977	0.864
West Virginia	0.891	0.978	0.871
Wisconsin	0.904	0.991	0.896
Average	1.023	0.978	1.001

Note: Water transportation information for Colorado, Delaware, Idaho, Kansas, Montana, Nebraska, Nevada, New Hampshire, Minnesota, North Dakota, Oklahoma, South Dakota, and Wyoming is not available in the BEA online database, so 38 states are used for the productivity analysis.

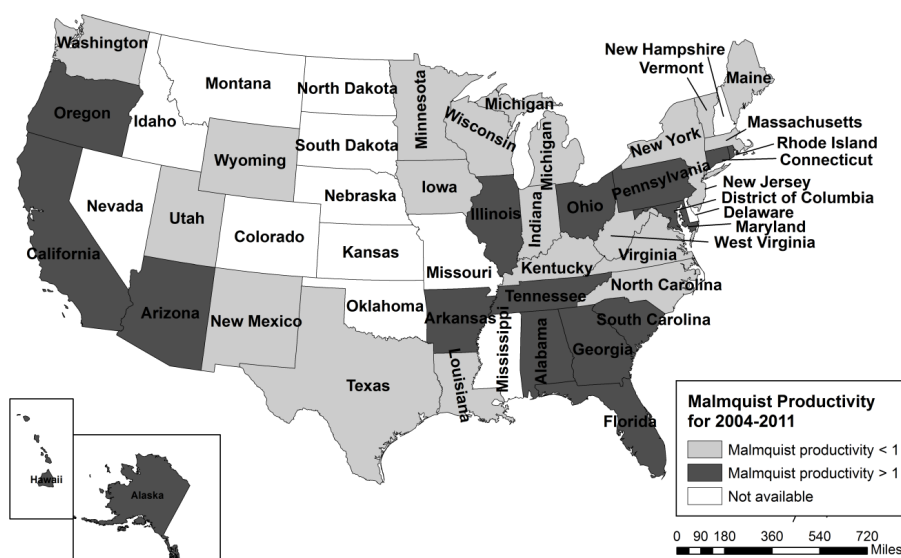


Figure 6. Geographic representation of average Malmquist productivity for 2004-2011 by state in the water transportation industry.

**Table 9** summarizes the annual average productivity and efficiency and technological change in the five major transportation industries and the pooled transportation industry for 2004 to 2011. As is known, an unexpected global financial crisis occurred in 2007, 2008, and 2010, which negatively affected U.S. industry. As a result, each transportation industry had been growing at different rates corresponding to the U.S. economic recovery.

The major findings are as follows. First, the pooled transportation representing the U.S. transportation industry shows productivity growth of 21.7% in 2011 as well as a strong and positive trend except in the years of 2007, 2008, and 2010. Second, the airline transportation industry shows a severe drop in productivity growth during the years of the global financial crisis, but high productivity growth in 2005, 2009, and 2011. Third, the truck transportation industry grew in 2007 and 2010, but recently shows a decrease in productivity growth and even a decline in 2011 at 16.4%. Fourth, productivity growth in the rail transportation industry exponentially increased except in those three years. Indeed, the distinct productivity growth levels of 50.2% in 2006, 81.5% in 2009, and 91.6% in 2011 are surprising. Fifth, the pipeline transportation industry grew sharply until 2008, but after that point, productivity declines drifted. This industry show a productivity decline with the truck transportation industry in 2011. Finally, the water transportation industry on average shows at least 10% productivity growth out of the years of the financial crisis, but particularly almost close to zero in 2009. It is also ranked the second highest productivity growth in 2011 (37%). Overall, efficiency and technological change shows a mixed increase or decrease over time in each industry and the pooled transportation industry, but their productivities have predictable increasing or decreasing trends. **Figure 7** depicts the productivities of each transportation industry and the pooled transportation industry for 2005, 2006, 2009, and 2011.

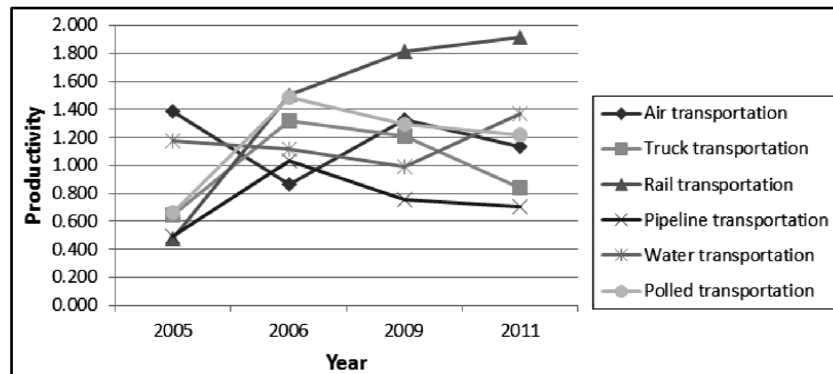
### 5. Conclusions

The U.S. transportation industry contributes over one-tenth of U.S. GDP, and thus its productivity growth is importantly connected to the growth of the entire U.S. economy. In this study, we measured productivity growth in

**Table 9.** Productivity and efficiency and technological change in each industry and the pooled industry during the period of 2005 to 2011.

Productivity	2005	2006	2007	2008	2009	2010	2011	Average
Airline transportation	1.389	0.862	0.783	0.836	1.327	0.840	1.132	0.998
Truck transportation	0.642	1.322	1.039	0.872	1.208	1.105	0.836	0.978
Rail transportation	0.476	1.502	1.216	0.660	1.815	0.464	1.916	0.989
Pipeline transportation	0.494	1.035	1.087	1.921	0.752	0.829	0.707	0.898
Water transportation	1.176	1.121	0.870	0.917	0.990	0.708	1.370	1.001
Pooled transportation	0.662	1.485	0.831	0.951	1.291	0.848	1.217	1.005

Note: There is no base year to calculate productivity for 2004.



**Figure 7.** Annual average Malmquist productivities of each transportation industry and the pooled transportation industry for 2005, 2006, 2009, and 2011.

the five major transportation industries of airline, truck, rail, pipeline, and water as well as the pooled transportation industry for 2004–2011 and decomposed this growth into efficiency and technological change to provide its fundamental driving forces. This study separately found the results of average productivity for the eight years by state in each transportation industry and the annual average productivities for the transportation industries themselves. Although the average productivity growth by state in these transportation industries was on average close to zero or slightly increasing, the overall U.S. transportation industry grew with a strong and positive trend with noteworthy productivity growth of 21.7% in 2011, except that in the years of the global financial crisis in 2007, 2008, and 2010. The rail and water transportation industries had the first and second highest productivity growth in 2011, which might have been as a result of the growth in sustainable transport modes globally.

This study had a limitation based on the data used. The intermediate inputs for each state were estimated to find the best-possible approximation through the extent of taxes that each state collected; if original data on energy, materials, and purchased-service inputs in the BEA were available to the public, we could estimate more accurate results for productivity growth in the U.S. transportation industry.

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